

BACK TO THE FUTURE

NATIONAL SALES MEETING
IG THERAPY PROGRAM
WEDNESDAY, 12-03-2025

GENERAL SESSION—OCEAN A, B, C

PRESENTER	TOPIC	TIME
Victoria McDiarmid	Meeting Kickoff <i>Emcee/Introductions of Sales Leadership/Expectations of Meeting</i>	9:00 AM 9:13 AM
Deven Patel	Welcome	9:13 AM 9:15 AM

TEAM BREAKOUT SESSION—TANK 4

		15 MIN
Susan Hofstetter Michael Lewis Chris Davis	Welcome and Goals for Meeting	9:30 AM 10:30 AM
Loretta and Elaine	Success with the Physician Portal	10:30 AM 11:00 AM
BREAK		15 MIN
Jami Corbett	No See Hospitals – How to Access	11:15 AM 11:45 AM
Julia and Susan	Payer Criteria Workshop	11:45 AM 12:30 PM
LUNCH		60 MIN
Mary and Eli	IG Trivia	1:30 PM 2:30 PM
David Hegenbart	Back to Immunology	2:30 PM 3:00 PM
Joslyn	Marketing Round Robin	3:00 PM 3:15 PM
BREAK		15 MIN
Ashley and Lisa	Working with Vyvgart	3:30 PM 4:00 PM
All	Philanthropic Teambuilding Activity	4:00 PM 5:00 PM
QUESTIONS—WRAP UP		15 MIN
Dinner with Kedrion—IG Therapy		6:00 PM



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THURSDAY, 12-04-2025

GENERAL SESSION—OCEAN A, B, C

PRESENTER	TOPIC	TIME
Victoria McDiarmid	Welcome Day 2 <i>Recap Day 1, Expectations Day 2 & 3</i>	9:00 AM 9:10 AM
Deven Patel	Opening Remarks <i>2025 Review, 2026 Vision, Business Segment Review</i>	9:10 AM 10:30 AM
Victoria McDiarmid Michael Lewis	Overview of Business Segments Melissa Pariseau – Managed Markets Matthew Flores – Bleeding Disorder Program Susan Hofstetter – IG Therapy Program Danielle Santos – Specialty and Acute Therapy Program	10:45 AM 11:15 AM
Sachin Dev	Product Development	11:15 AM 11:55 AM
Deven Patel	Closing Remarks	11:55 AM 12:00 PM

LUNCH

1 HOUR

TEAM BREAKOUT SESSION—TANK 4

Janette Elardo	Intake	1:00 PM 2:00 PM
Melissa Pariseau	Managed Care	2:00 PM 2:30 PM
Nikki Getz John Hopkins	Nursing and Pharmacy Operations	2:30 PM 3:00 PM
BREAK		15 MIN
Sachin Dev Hamita Patel Tracy Kalas	Product Development/Health App	3:15 PM 3:45 PM
Cory Wiggins Program Managers	Business Operations/Trade Relations/Program Management	3:45 PM 4:15 PM
Mark Milburn	Market Solutions	4:15 PM 4:45 PM

Q&A/DISCUSSION—Wrap UP

30 MIN

MEET AND GREET—Linguini by the Sea

6:00 PM



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FRIDAY, 12-05-2025

GENERAL SESSION—OCEAN A, B, C

PRESENTER	TOPIC	TIME
Victoria McDiarmid	Introduction of Speaker	9:00 AM 9:15 AM
Kostya Kimlat	Personality Magic/Motivational Speaker	9:15 AM 10:30 AM
BREAK		15 MIN
Dr. Phillip Kucab	From Patient to Physician: Reimaging Care Through Resilience, Innovation, and Humanity	10:45 AM 11:45 AM
BREAK		15 MIN
Victoria McDiarmid	Awards Ceremony	12:00 PM 12:45 PM
QUESTIONS—WRAP UP—CLOSING REMARKS		15 MIN
CORPORATE CELEBRATION		5:30 PM

